

**V. P. IMAGING, INC. DBA DocuNav Solutions**  
**APPENDIX C – PRICING INDEX**  
**DIR-CPO-5678**  
**Education Information Technology (I.T.) Products and Related Services**

Brand	Product Description	Discount off MSRP/List Price
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**1. Software Licensing**

Laserfiche Avante	All Avante Products	7.00%
Laserfiche Rio	All Rio products	7.00%
Laserfiche United (Renewal only)	All United products	7.00%
Laserfiche Cloud	All Laserfiche Cloud products	4.00%
Hyland	All Hyland products	4.00%

**2. Software Subscription**

Laserfiche	All Self-Hosted Subscription products	4.00%
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**3. Related Services**

DocuNav	All DocuNav Packages	4.00%
DocuNav	All ApplicantHQ products	4.00%
DocuNav	All DocuNav Shield products	4.00%
DocuNav	All DocuNav GeoDocs products	4.00%
DocuNav	All DocuNav Forms products	4.00%
DocuNav	All DocuNav Hosting products	4.00%
DocuNav	All DocuNav Basic support with a 3 year agreement	5.00%
DocuNav	All DocuNav Priority support with a 3 year agreement	10.00%
DocuNav	All DocuNav Mission Critical support with a 3 year agreement	10.00%
DocuNav	All other DocuNav products and services	4.00%

**NOTE: Vendor's quote to DIR Customers shall include the Administrative Fee. The fee will be added to the Firm Fixed Price and/or MSRP after the DIR Discount % off MSRP is applied.**